



AFRICAN  
CONNECTIONS

## AFRICAN CONNECTIONS

EAST, WEST, SOUTH & NORTH AFRICA

### COMMITTED TO EXCELLENCE

EPL has quickly evolved into a leading player on African trade routes. Our market leading position has been established through unrivaled customer service to the African continent and by building strong partnerships with our service partners.

We have the flexibility and knowledge to deliver solutions in even the most difficult African markets. Our ability to meet the specific needs of clients distinguishes us from others. We welcome, and thrive on, 'out-of-the-box' requirements and EPL has a tradition of delivering far beyond customers' expectations.

We offer a wide range of services from and to all major African destinations, including hinterland countries. Our network of international offices and service partners allows us to offer a complete range of logistics and transport services, including door-to-door delivery in the quickest possible time.

### AFRICAN EXPERTISE

EPL specialises in Africa trade lane transportation – be it East Africa, West Africa, South Africa or North Africa. We have an extensive network of dedicated agents, allowing us to deliver customers' goods quickly and reliably to almost any African destination.

Unlike our competitors, we understand African business and cultural practices. This enables us to negotiate the lowest-cost and most flexible transport and logistics solutions for clients.

We have an experienced management team well versed with transport options for the major and minor ports in Africa. We carry goods from Mombasa (Kenya), Dar Es Salam (Tanzania), Nacala and Beira (Mozambique), Dakar (Senegal), Conakry (Sierra Leone), Abidjan (Cote d'Ivoire), Tema (Ghana), Lome (Togo), Cotonou (Benin) or Lagos and Port Harcourt in Nigeria.

In addition to sea ports, we can arrange transport to interior destinations like Kampala in Uganda, Kigali in Rwanda, Bujumbura in Burundi, Bamako in Mali, Yamaoussoukro in Cote d'Ivoire or Kumasi in Ghana.

In Southern Africa too, we have the capabilities to provide services to the main ports of Durban and Cape Town, Walvis Bay in Namibia and Luanda in Angola. We carry goods to interior destinations including Johannesburg and Pretoria, Maseru in Lesothu and Mbabane in Swaziland.

Also well within our scope are the Northern African ports of Port Said and Alexandria in Egypt, Benghazi in Libya, Agadir and Casablanca in Morocco and Algiers in Algeria and Tunis in Tunisia.

EPL controls significant weekly space allocations on all vessels into these regions and handles a significant share of the freight, averaging 2300 containers a year.

We deliver a full range of goods, including chemicals and fertilizers, building materials, agricultural products, machineries, consumers and foods stuff. We also move a large quantity of Aid cargo. Some of the goods exported from Africa include scrap metal, waste paper and soft commodities including grains, fish and perishable product.



## DELIVERING ON PROMISES

At EPL, we promise you prompt and efficient service and tailor solutions to your needs. This is an integral part of the EPL philosophy - we focus on continuous improvement and standout quality of service, creating an environment for long-lasting partnerships.

Our state-of-the-art IT system is linked to leading industry

portals and provides clients with real-time visibility of their shipments. Clients can easily access information about the entire supply-chain process from orders raised through to the delivery of goods any where in the world.

This includes 24/7 interactive web access with client log-in and 24/7 synchronised schedule data to customers systems.

## BROAD RANGE OF SERVICES

Whatever your needs, we can meet them. We can move goods to Africa via sea, air or road freight in the most cost-effective way and in the quickest possible time. We handle a wide range of imports and exports.

### OUR SERVICES INCLUDE:



SUPPLY CHAIN MANAGEMENT & IMPROVING FLOWS



AIR FREIGHT INCLUDING SPECIALISED CARGO SERVICES



CUSTOMS BROKERAGE FOR ALL IMPORTED & EXPORTED GOODS



OCEAN FREIGHT INCLUDING OVERSIZE GOODS



PURCHASE ORDER MANAGEMENT



SPECIAL PROJECTS



CONTAINER PICK-UP AND DELIVERY

## KEEPING TRACK OF ORDERS

With every logistics or transport booking involving Africa, we go through the following processes to ensure you receive the best possible service and visibility.

1. For each bookings we:
  - Ensure equipment availability at the port of loading
  - Confirm allocation ex origin and at transshipment ports
  - Confirm connections and vessels
  - Confirm port of discharge with the shipper.
2. Track and trace a shipment's progress until it arrives at the port of discharge or final destination.
3. E-mail updates to clients at any point of movement, providing complete visibility of the shipment or a container's progress.
4. Receive and check all shipment documents from the supplier and provide these to clients or their nominated customs broker.
5. Prepare customised management reports for clients with information about orders.
6. Use our leverage with carriers and our experience and knowledge in overcoming challenges where changes, cancellations or any other unpredicted event occurs.
7. Each client has a nominated customer service representative dedicated to handle their shipment from start to finish.
8. Follow up and monitor your return of empty containers to reduce unnecessary detention costs.

EPL is there for you. No matter what your logistic or transport requirements in Africa, we will work with you to achieve the best solution for all your import, export or logistic needs.